Outlook for Japanese Stock Market & Economy

Sumitomo Mitsui DS Asset Management

Hisashi Shiraki, CMA Chief Global Strategist Miwa Asahi

Xinyan Zhao

-April 2025-

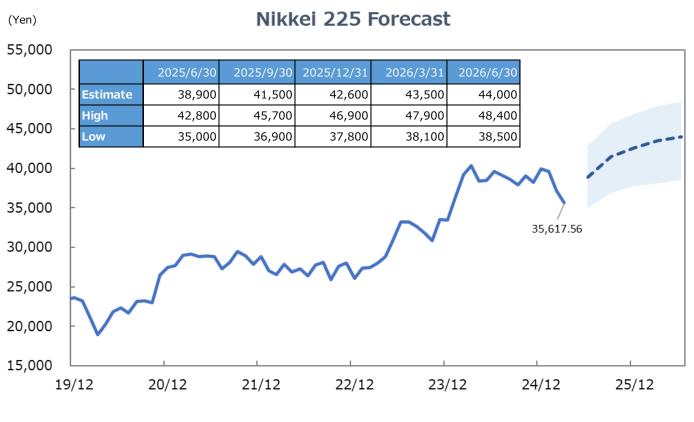


Outlook for Japanese Stock Market

Market Outlook

- We expect that uncertainty over the "Trump tariffs" and the BOJ's monetary tightening measures could weigh on investors' appetite for the Japanese stock market in the short term.
- We are bullish on Japanese stocks in the mid-to-long-term due to the steady progress of the normalization of the Japanese economy, such as with the virtuous cycle of wage increases and mild inflation, especially after uncertainty over the Trump administration's economic policy recedes.
- We have lowered our target price of the Nikkei 225 from 44,300 to 42,600 as of December 2025, and from 44,600 to 43,500 as of March 2026, due to changes in valuation estimates.
- Regarding demand and supply in the stock market, foreign investors' selling has been absorbed by share buybacks, fueled by improving corporate governance.

We have a bullish perspective on Japanese equity

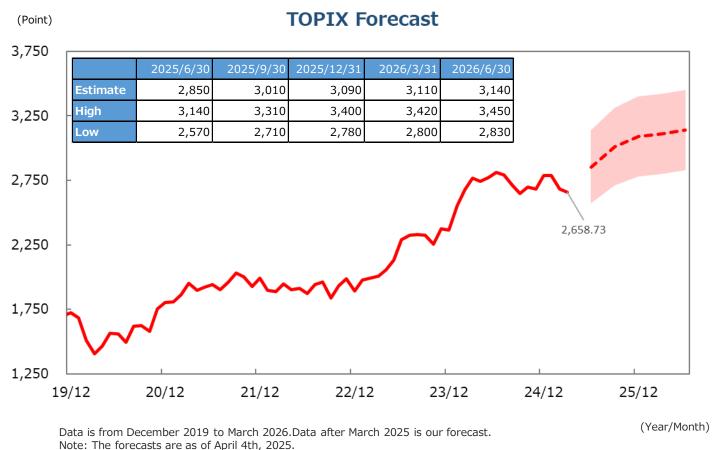


Data is from December 2019 to March 2026. Data after March 2025 is our forecast. Note: The forecasts are as of April 4th, 2025. (Source) Bloomberg, SMDAM

(Year/Month)



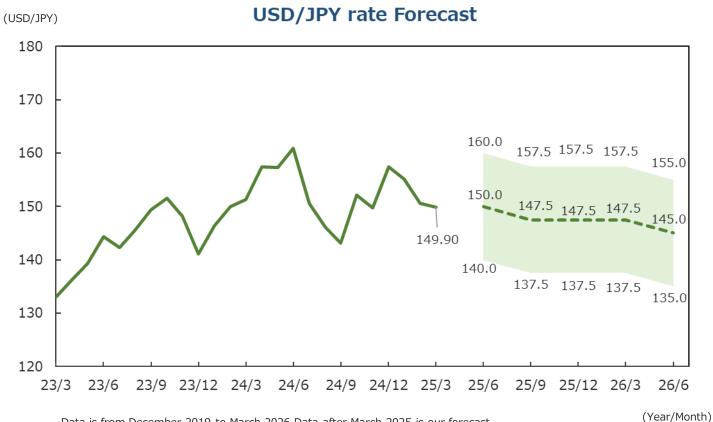
We have a bullish perspective on Japanese equity



Note: The forecasts are as of April 4th, 2025. (Source) Bloomberg, SMDAM



Narrowing interest rate gap gradually weighing on USD/JPY rate



Data is from December 2019 to March 2026.Data after March 2025 is our forecast. Note: The forecasts are as of April 4th, 2025. (Source) Bloomberg, SMDAM



Upside / Downside risk scenarios

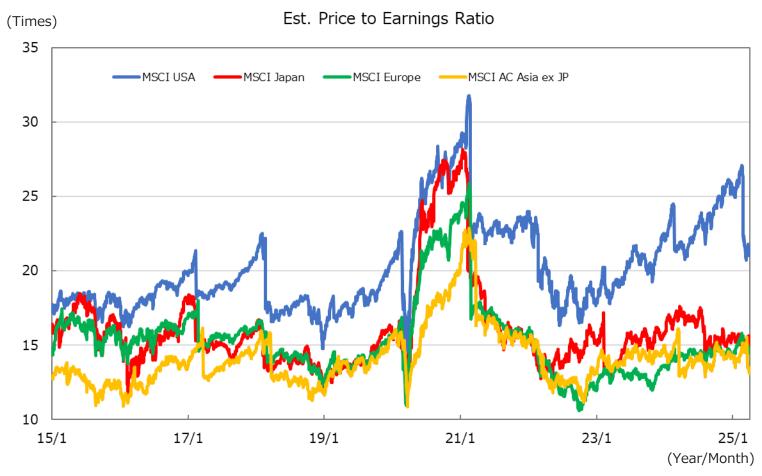
Upside Risks

- De facto suspension of Trump tariffs
- Increase in hostile TOBs and further improvements in corporate governance

Downside Risks

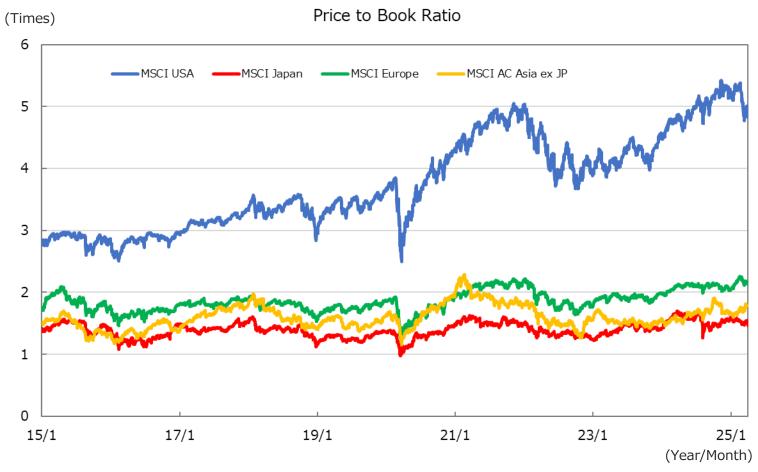
- Negative impact from the implementation of Trump tariffs, such as a slow down of global manufacturers' activities
- Excessive JPY appreciation caused by aggressive rate cut by the FED
- Further increase in JGB rate amid concerns about fiscal deterioration.
- Severe correction of the valuation of AI & big tech stocks
- Political uncertainty triggered by the defeat of the ruling party in the House of Councillors election during the summer

Recent marker correction pushes down P/E ratio



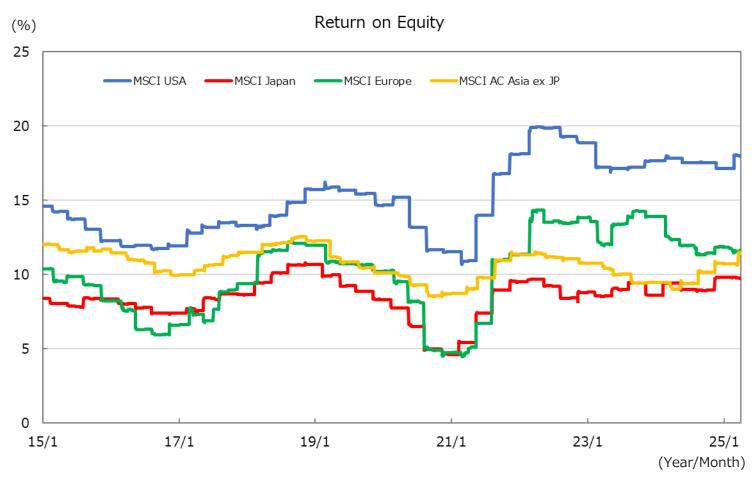
Data is from January 2015 to March 2025. (Source) SMDAM, Bloomberg

Japan's Price to Book ratio lags behind global peers



Data is from January 2015 to March 2025. (Source) SMDAM, Bloomberg

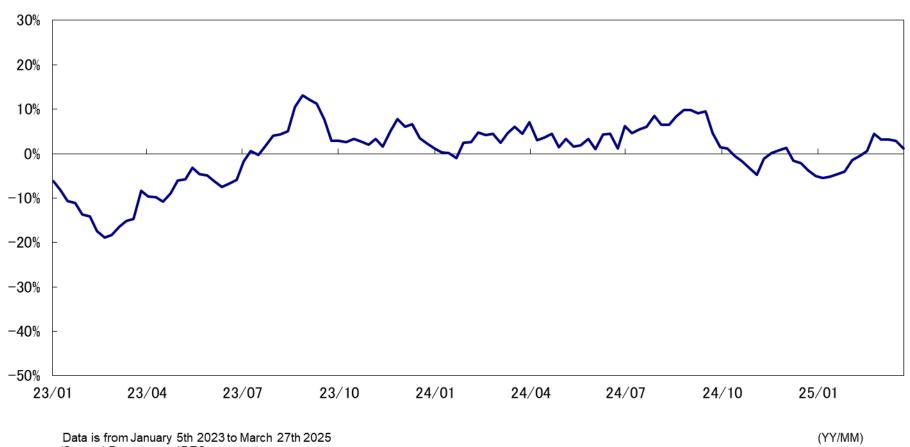
Earnings growth boosts Japan's ROE closer to double digits



Data is from January 2015 to March 2025. (Source) SMDAM, Bloomberg

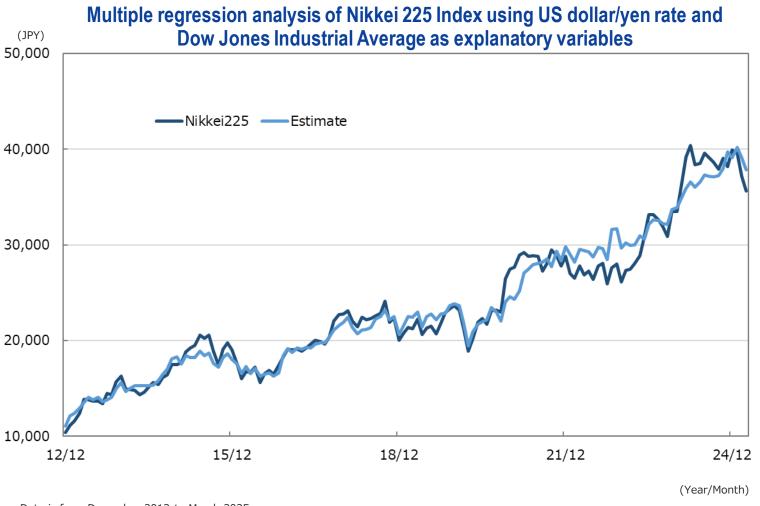
EPS revisions stay positive despite uncertainty of global economy





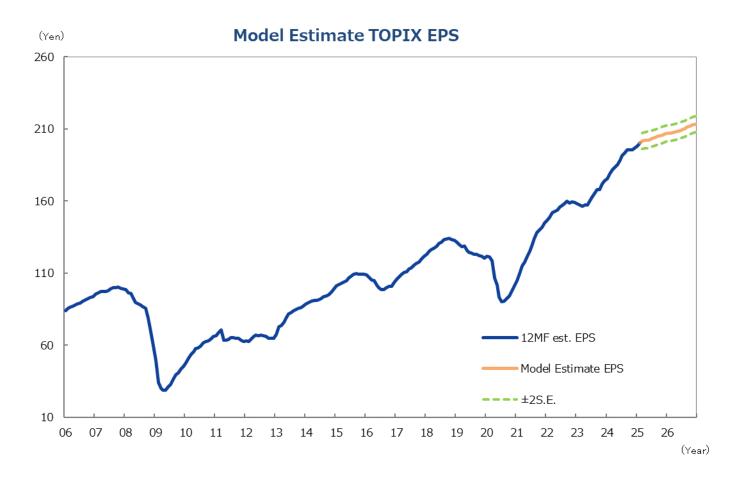
(Source) Datastream, IBES

Nikkei 225: 6% below fair value, one Standard deviation away



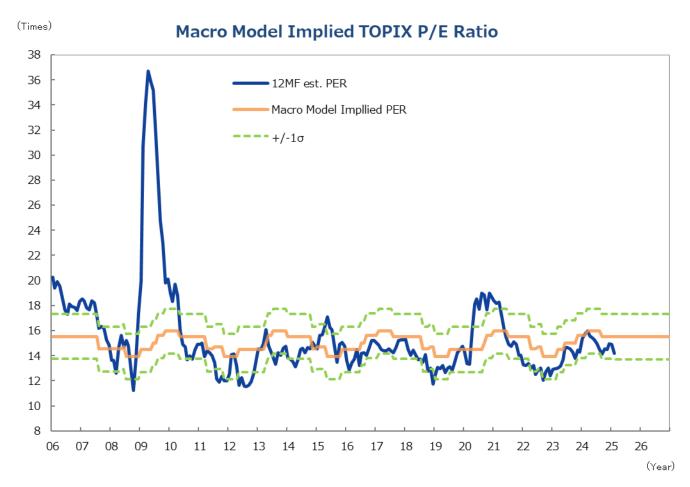
Data is from December 2012 to March 2025. (Source) SMDAM, Bloomberg

Quant model suggests EPS will maintain upward trend



Note: Consensus data is from January 2006 to February 2025. Model estimate Data is from March 2025 to December 2026. Source: SMDAM

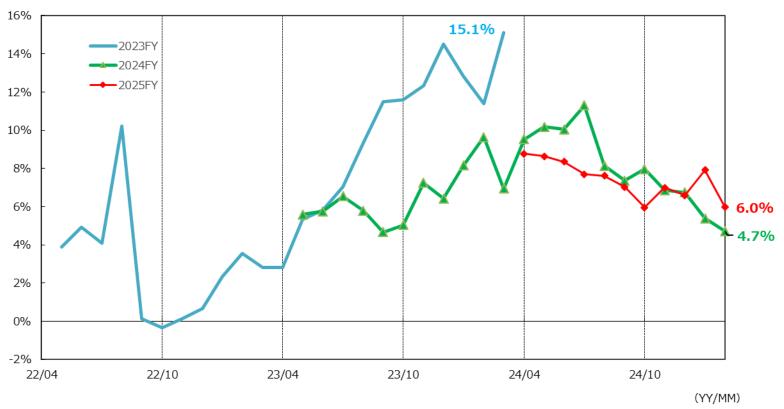
Recent market correction brought P/E ratio to an attractive level



Note: Consensus data is from January 2006 to February 2025. Model estimate Data is from March 2025 to December 2026. Source: SMDAM

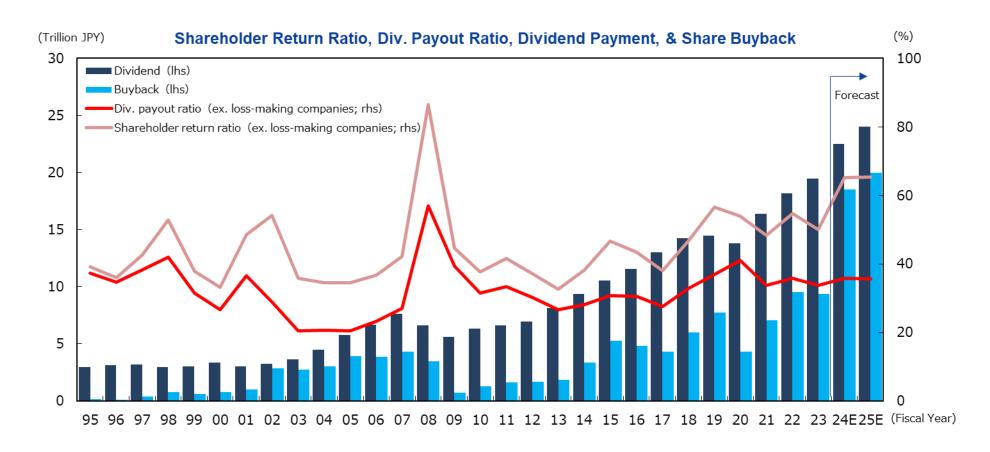
SMDAM analysts consider uncertainty over the global economy

SMDAM Core Research Universe (Excl. Financials) Est. Recurring Profit Growth



Note: Data is as of 10th March 2025,, SMDAM Core Universe (Excl. Financials) consists of 398 Japanese companies covered by SMDAM in-house analysts. Source: SMDAM

Record-breaking dividends and share buybacks



Note: Data is from FY1995 to FY2025. FY2024 and FY2025 are forecasts by Daiwa Securities. Source: Toyo Keizai, Quick, INDB, Daiwa Securities, SMDAM

Value is king in Japanese stock market

Performance Comparison of Russell/Nomura Style Indices

Today	Returns(%)								
Index	3 Month	6 Month	YTD	1 Year	2 year	3 Year	5 Year		
RN Japan Equity	-4.63	0.31	-4.63	-3.65	32.98	36.79	90.89		
Total Value	-2.43	5.02	-2.43	-0.87	49.36	58.69	127.31		
Top Cap Value	-4.81	6.78	-4.81	-2.85	58.30	66.24	157.44		
Large Cap Value	-2.80	4.98	-2.80	-1.78	51.12	58.88	134.38		
Mid Cap Value	-0.45	3.45	-0.45	-0.49	43.19	50.77	108.73		
Small Cap Value	-0.90	4.81	-0.90	3.18	41.26	57.03	97.17		
Micro Cap Value	-0.34	5.14	-0.34	3.37	37.89	54.15	88.14		
Total Growth	-6.95	-4.19	-6.95	-6.48	18.45	18.00	58.84		
Top Cap Growth	-9.26	-4.51	-9.26	-8.59	20.87	18.67	65.06		
Large Cap Growth	-7.17	-4.31	-7.17	-6.64	19.77	19.17	61.35		
Mid Cap Growth	-2.23	-3.20	-2.23	-2.06	18.74	21.04	56.27		
Small Cap Growth	-5.11	-3.43	-5.11	-5.16	7.77	8.66	38.35		
Micro Cap Growth	-4.95	-6.25	-4.95	-12.06	0.23	1.83	33.78		
Top Cap Total	-7.39	-0.07	-7.39	-6.22	35.79	37.43	100.35		
Large Cap Total	-5.04	0.00	-5.04	-4.29	33.81	36.68	93.63		
Mid Cap Total	-1.17	0.50	-1.17	-1.13	31.38	36.14	85.23		
Small Cap Total	-2.37	1.79	-2.37	0.11	27.73	36.78	73.78		
Micro Cap Total	-1.79	1.40	-1.79	-1.88	24.51	34.89	70.28		

Note: As of 31st March 2025 (Source) Bloomberg



Current status & Outlook of Japanese economy

[Current Status]

- The economy is in a soft patch. Growing uncertainty over US economic policies have had a limited impact on business sentiments in Japan so far. CAPEX remains steady and wage increases have reached its highest level since 1991, according to the Rengo Union's survey. On the other hand, statistics related to consumer spending and sentiment indicators, such as the Economy Watchers Survey, are sluggish. Temporary factors such as transport disruptions and bad weather may have a negative impact, but it is necessary to be cautious of the risk that rising inflation could make consumers more conservative and reluctant to spend.
- <u>Nationwide core CPI exceeds the Bank of Japan's "price stability target" of 2% YOY.</u> Nationwide core CPI rose by +3.2% YOY in January, up from +3.0% in December. The rise in Nationwide core CPI was mainly driven by cost-push pressure from the import prices and rising rice prices. Currently, food prices have gained momentum.

[Outlook]

- While we have lowered our real GDP growth forecast for FY 2024 from +0.8% to +0.7% and for FY 2025 from +1.3% to +1.0%, we have maintained our estimate for FY 2026 at +0.9%. The downward revision is mainly due to changes in the assumption about consumer spending, particularly for the first half of FY 2025, and the reflection of actual GDP data for the fourth quarter of 2024. Looking ahead, we maintain our expectation that the Japanese economy will continue its moderate growth trajectory, supported by wage increases, a steady appetite for CAPEX (such as labor-saving, digitalization, greening, urban development, and construction of semiconductor factories), economic measures, and the resilience of overseas economies.
- While we have maintained core CPI forecast for FY 2024 at +2.7%, we have lowered our estimate for FY 2025 from +2.6% to +2.3% and that for FY2026 from +2.0% to +1.6%. The downward revision is mainly due to the expansion of tuition support programs, changes in the assumptions regarding the FOREX market and crude oil prices, and the lower-than-expected Tokyo Metropolitan Area core CPI. Looking ahead, we expect the nationwide core CPI to remain static until around the first half of 2025, driven by food price increases. Thereafter, we expect core CPI to start slowing down due to gradual currency appreciation, easing cost-push pressures from import prices, the stabilization of rice prices, and subsidies for tuition fees. We forecast core CPI to maintain a momentum of around +2.0% YOY, excluding the impact of the tuition support programs, due to rising service prices driven by wage hikes.
- We expect the government to adopt accommodative fiscal policies. Prime Minister Ishiba focuses on completely combating the long-lasting deflation of the past few decades. In November 2024, the Cabinet approved a comprehensive economic measure aimed at "ensuring people's safety and security and sustainable growth." If the risk of an economic downturn surges due to a rise in tariffs by the US government, the deterioration of the overseas economy, and stagnation in consumer spending, it is highly possible that calls for fiscal stimulus will intensify.
- We expect the Bank of Japan to raise its policy rate from 0.50% to 0.75% in July 2025, 1.00% in January 2026, and 1.25% in January 2027. We anticipate that the BOJ will raise interest rates gradually towards the lower bound of a neutral interest rate (between 1% to 2.5%) at a pace of once every six months until the rate reaches 1% and then once a year thereafter. The BOJ will decide on further rate hikes by focusing on the underlying trend of inflation. While there is a risk of an accelerated pace of rate hikes in the event of further currency depreciation, and considerations related to the upcoming House of Councillors election, there is also a risk of a delay in rate hike if the Japanese economy is negatively impacted by factors such as US tariffs, a slowdown in the US economy, stagnation in consumer spending, delays in wage increases among mid-to-small businesses, and political turmoil related to the House of Councillors election.



Forecast for the Japanese economy

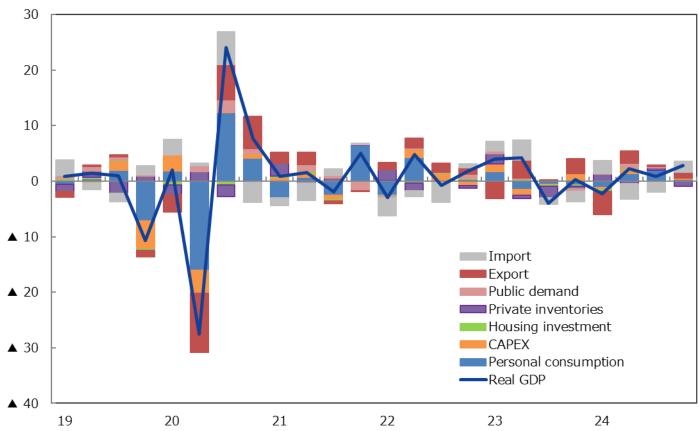
Forecast of annual Real GDP growth and its breakdown						
Fiscal Year	FY21	FY22	FY23	FY24 Est	FY25 Est	FY26 Est
Real GDP	3.0%	1.4%	0.7%	0.7%	1.0%	0.9%
Private final consumption expenditure	1.8%	2.6%	-0.4%	0.7%	0.4%	0.9%
Private housing investment	0.3%	-2.6%	0.8%	-1.4%	-0.8%	-1.1%
Private-sector capital investment	3.2%	3.6%	-0.1%	2.0%	1.3%	1.6%
Private inventory investment	0.5%	0.0%	-0.3%	0.0%	0.0%	0.0%
Public fixed capital formation	-6.4%	-5.5%	-0.3%	1.4%	0.1%	0.7%
Net export contribution	0.8%	-0.5%	1.4%	-0.3%	0.3%	0.2%
Exports of goods and services	12.5%	4.9%	2.9%	1.9%	3.9%	3.5%
Imports of goods and services	7.3%	7.3%	-3.3%	3.4%	2.6%	2.9%
Nominal GDP	2.9%	2.3%	4.9%	3.5%	3.1%	2.7%
GDP deflator	-0.1%	0.9%	4.2%	2.8%	2.2%	1.7%
Industrial Production Index	5.6%	-0.3%	-1.9%	-0.8%	1.2%	1.5%
Consumer Price Index (Core)	0.1%	3.0%	2.8%	2.7%	2.3%	1.6%
Consumer Price Index (BOJ Core)	0.1%	3.0%	2.8%	2.7%	2.5%	1.9%
Domestic corporate goods price index	7.1%	9.6%	2.4%	3.1%	2.0%	1.4%
Employee compensation	2.1%	2.5%	1.9%	4.5%	3.7%	3.6%
Unemployment rate	2.8%	2.6%	2.6%	2.5%	2.5%	2.3%
Monetary Policy interest rate (Short term)	-0.10%	-0.10%	0-0.1%	0.50%	1.00%	1.25%

Note: Rate of increase over the previous year. Net exports are based on the degree of contribution, and the consumer price index (Core) excludes the effects of the consumption tax and free education. Note: The forecasts are as of April 4th, 2025.

Source: Sumitomo Mitsui DS Asset Management based on data from the Cabinet Office, the Ministry of Internal Affairs and Communications, and the Ministry of Economy, Trade and Industry

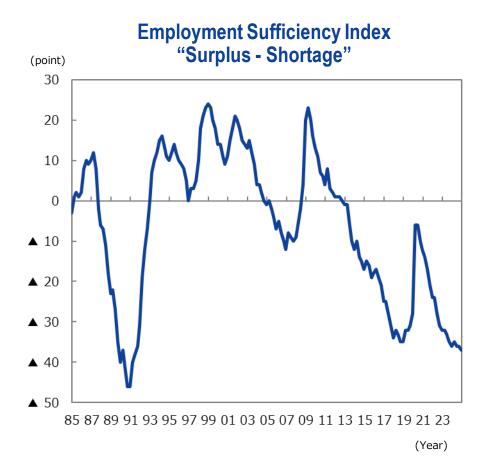
The Japanese economy resumes its growth trend





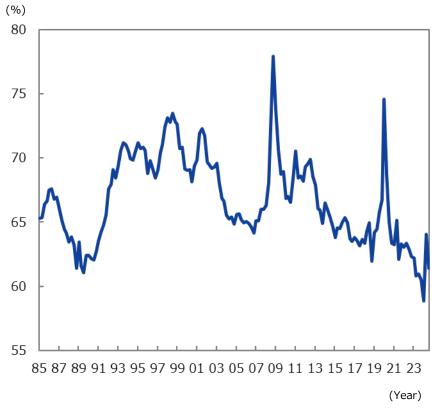
Note: Data is from Q1 2019 to Q4 2024. Source: Cabinet office, SMDAM

Conundrum of the Japanese labor market



Note: Data is from April 1985 to March 2025. Source: The bank of Japan, SMDAM

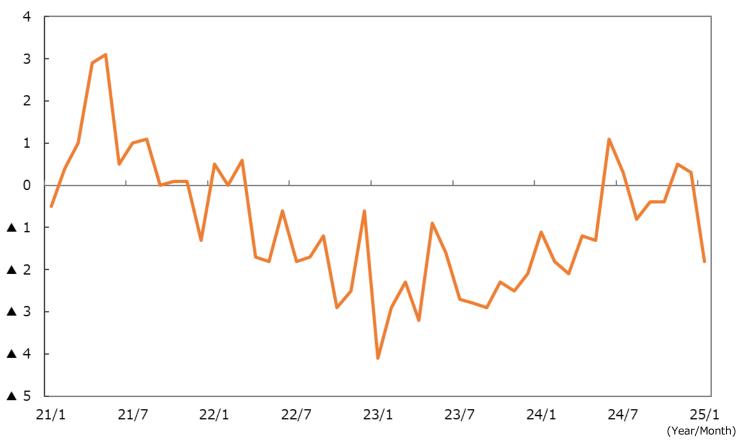
Labor Share of Added Value



Note: Data is from April 1985 to October 2024. Source: Ministry of finance, SMDAM

Inflation eroding purchasing power of consumers

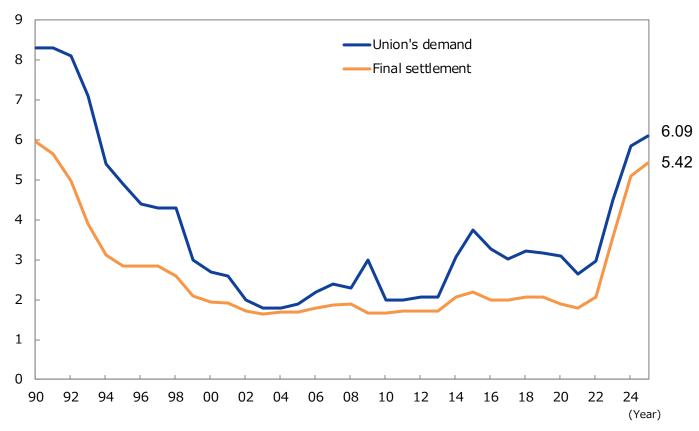




Note: Data is from January 2021 to January 2025. Source: Japanese Trade Union Confederation, SMDAM

Highest wage increase in 33 years

Wage increase (YOY, %)

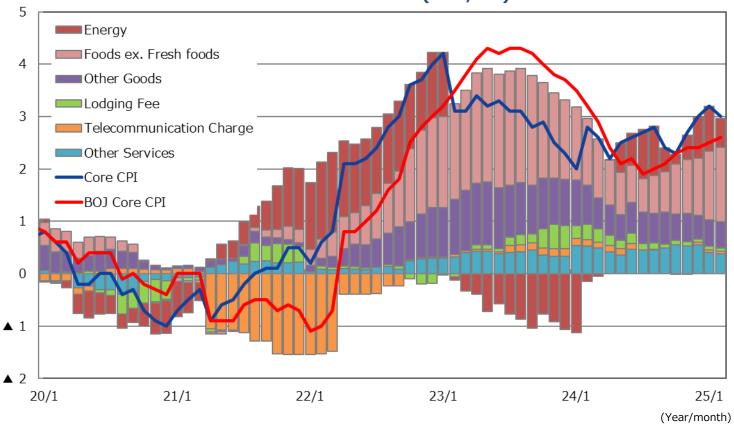


Note: Data is from FY 1990 to FY 2025.

Source: Japanese Trade Union Confederation, SMDAM

Rising food prices push CPI above BOJ's target

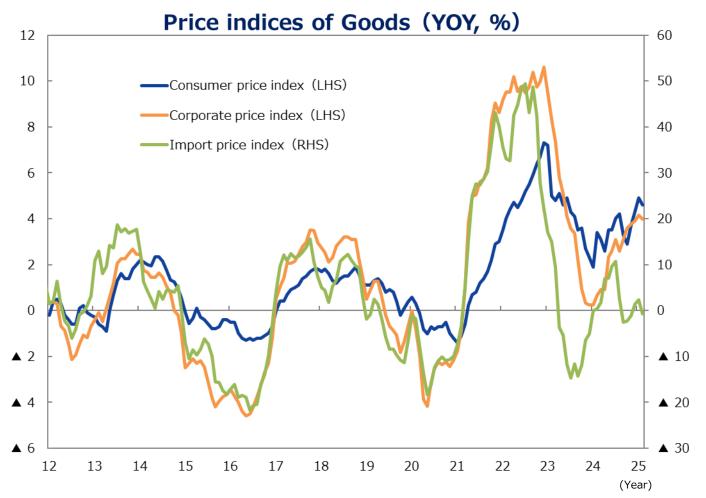




Note: Data is from January 2020 to February 2025.

Source: MIAC, SMDAM

CPI & PPI rising despite weakening import prices



Note: Data is from January 2012 to February 2025.

Source: MIAC, Bloomberg, SMDAM

Improvement in business sentiments have stalled

BOJ business condition DI Large manufacturers (%)



BOJ business condition **DI** Large non-manufacturers (%)

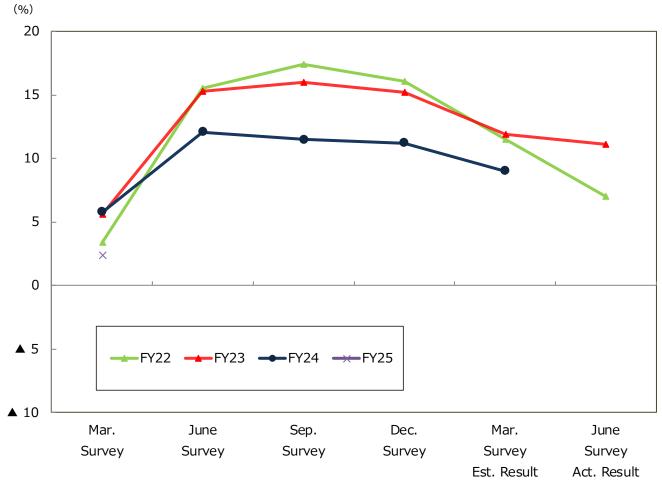


Note: Data is from Q1 2004 to Q1 2025. The orange shadow represents periods of economic recession.

Source: The Bank of Japan, SMDAM

Uncertainty over the global economy weighs on CAPEX appetite

Plan of CAPEX (Inc. Software, Ex. Land and R&D, YOY)

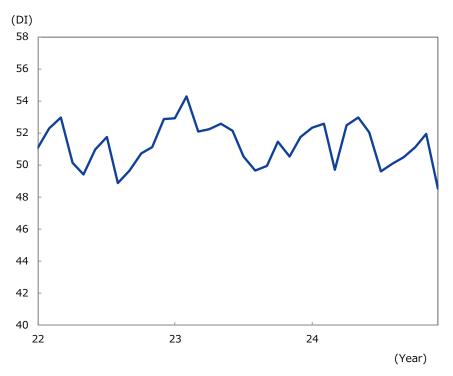


Note: Data is from Q1 FY2021 to Q1 FY2025.

Source: The Bank of Japan, SMDAM

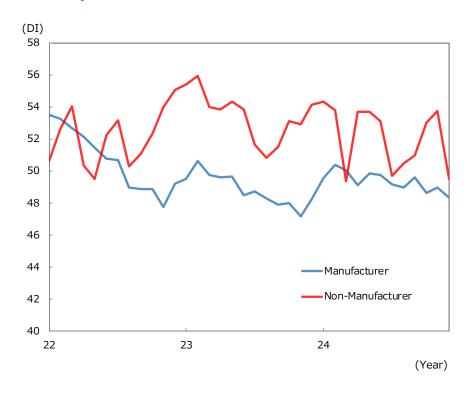
Sharp correction in Service PMI brought composite PMI lower

Composite PMI



Note: Data is from April 2022 to March 2025. Source: Bloomberg, SMDAM

PMI, Manufacturer & Non-Manufacturer



Recovery in auto production lifts Industrial production

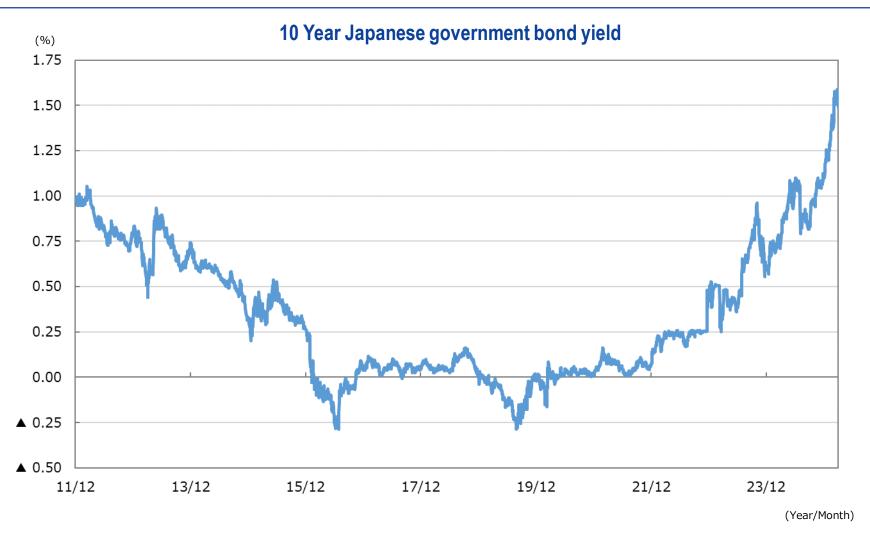
Industrial Production (Dec. 2019=100)



Note: Data is from January 2019 to March 2025. Data after January 2025 is forecasts.

Source: METI, SMDAM

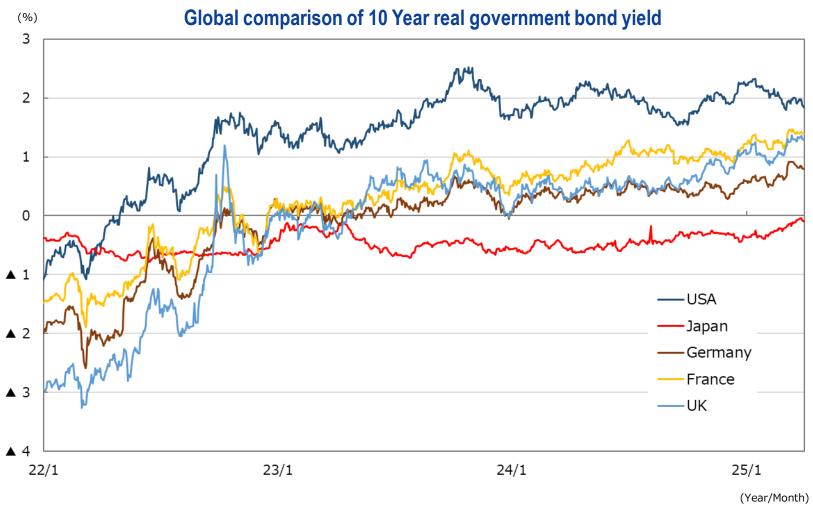
Growing expectation for further monetary tightening



Note: Data is from 31st December 2011 to 31st March 2025.

Source: Bloomberg

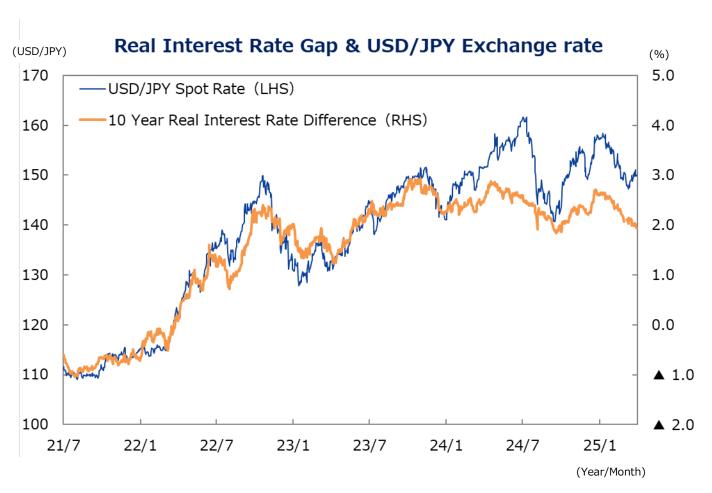
Reason why Japanese interest rates rises further



Note: Data is from 1st January 2011 to 31st March 2025.

Source: Bloomberg

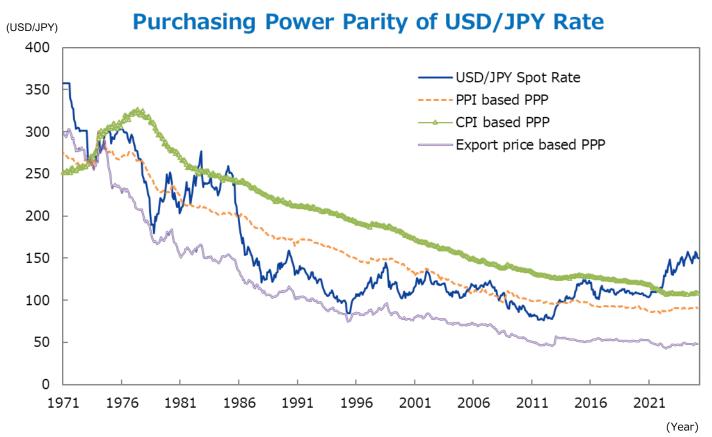
Interest rate gap suggests further room for the yen's appreciation



Note: Data is from 1st July 2021 to 31st March 2025.

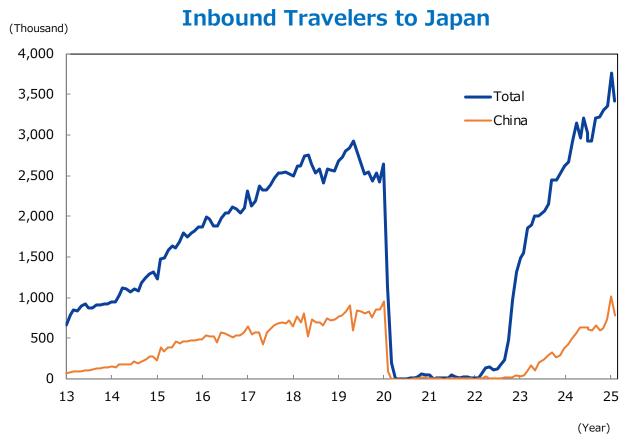
Source: Bloomberg

PPP also suggests big room for the yen's appreciation



Note: Data is from January 1971 to February 2025. Source: DOL, Bank of Japan, SMDAM

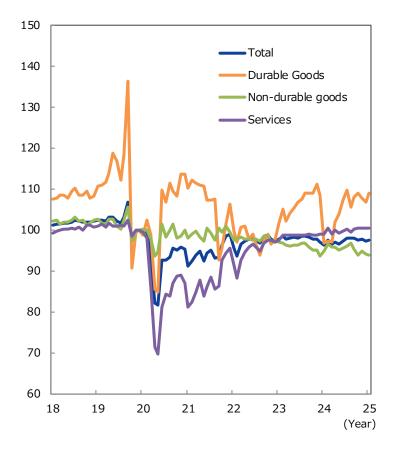
Inbound travelers exceeded 3 million for the first time in February



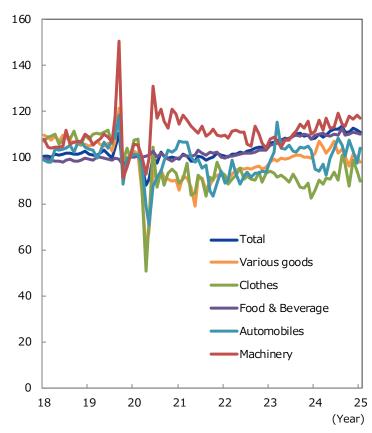
Note: Data is from January 2013 to February 2025. Data is non-seasonally adjusted. Source: Japan National Tourism Organization, SMDAM

Demand for durable goods leads consumer activities

Consumer Activity Index (Dec. 2019 = 100)



Retail Sales (Dec. 2019 = 100)



Note: Data is from January 2018 to January 2025. Source; Bank of Japan, METI, and SMDAM

PM Ishiba and his administration are struggling with falling approval rate

Cabinet approval rate



Note: Data is from January 2013 to March 2025.

Source: NHK, Asahi, Kyodo, Nikkei, Yomiuri, Sankei, Mainichi, Jiji, and SMDAM

Schedule of major events

Year	Month	Date	Event	
2025	April	_ 13	Start of Osaka Expo	
		30-5/1	Monetary Policy Meeting	
	May	16	Release of 2025 Q1 GDP	
	June	9	Revision of 2025 Q1 GDP	
		16-17	Monetary Policy Meeting	
		22	Election of the Tokyo Metropolitan Assembly Member	
			Cabinet's decisions on "Big-boned policy"	
			End of the ordinary Diet session	
		30	Expiration of the term of the Bank of Japan's Nakamura Policy Board member	
	July		Final results of spring negotiations of Trade Union Confederation	
		28	Election of the House of Councillors	
	August	15	Release of 2025 Q2 GDP	
	Septemebr	8	Revision of 2025 Q2 GDP	
		18-19	Monetary Policy Meeting	
	October	29-30	Monetary Policy Meeting	
	November	17	Release of 2025 Q3 GDP	
	December	8	Revision of 2025 Q3 GDP	
		18-19	Monetary Policy Meeting	
			Cabinet approval of the initial budget for FY 2026 and the outline for tax reform	

(Source) Compiled by Sumitomo Mitsui DS Asset Management Co., Ltd.

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